

FacilityConneX Signs an Exclusive Partnership with Intertec Systems to Deliver Energy Savings and Operational Efficiency through Smart Asset Monitoring

Dubai April 11, 2018 – Intertec Systems, a regional specialist in delivering innovative IT solutions and services today announced that they have entered into exclusive partnership with FacilityConneX, a provider of an intelligent Facility Assets monitoring and knowledge action system, for the distribution of their enterprise cloud monitoring solution.

27 Years old Intertec Systems will be the exclusive FacilityConneX partner for the Middle East to implement their IOT solution in GCC Countries. Intertec has long standing relationships with customers in key industries, such as Government, Retail, Banking and Insurance, Large Enterprises, etc., and this new partnership will enable both companies to deliver a solution that connects machines, data, insights, and people while providing an anytime, anywhere view of infrastructure problems and performance. The FacilityConneX product monitors performance issues and probable causes – even across multiple buildings - enabling customers to minimize downtime and increase operational and energy savings.

“Intertec has a nearly 27+ years successful track record of delivering managed services to key industries in the Middle East,” said Tom Schiller, President and CEO of FacilityConneX. “Their deep customer experience in IOT-based solutions coupled with FacilityConneX’s advanced asset monitoring solution can translate facilities data into insights and corrective actions that will increase efficiency and dramatically cut costs for their customers. We are very pleased to have Intertec’s expertise and team onboard.”

“FacilityConneX was an automatic choice to partner as they have the same vision and aggression to invest in a new market with a solution that uses IOT & Machine Learning. This will help our team to innovate new areas of opportunity with predictive analytics and bring savings in energy & maintenance costs,” said Naresh Kothari, MD & President, Intertec Systems.

About Intertec Systems

Intertec is a leading regional IT solutions and services provider having offices in five countries and 1000+ customers across 18 countries. Customers includes Government, Banking & Financial Services, Large Enterprise, Retail and more. There is a commitment to be innovative, responsive, reliable, and supportive towards its customer’s strategies.

About FacilityConneX

FacilityConneX is the leading cloud platform that is focused on helping customers achieve energy, sustainability, and operational goals through leading edge technologies in connection, visualization, and fault detection and diagnostics. FacilityConneX solution also include top experts in energy and commissioning that designs your solution and helps your team achieve a continuous return on investment (the FCXperience).

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